

Habit #2: Begin with the End in Mind

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WHen ever we approach a problem, we must first think of a plan before we do anything. Thus, it becomes especially important to understand what your goals are before you tro to achieve them. This can be described as the difference between leadership and management. Leadership is the ability to guide and direct progress towards your desired end. Management is providing the tools to help accomplish the journey. Therefore, leadership must come before management.

One effective way to begin with the end in mind is to develop a personal mission statement. In order to write a personal mission statement, you need to identify the center of your Circle of Influence. The four aspects of your center are:

1. Security - Sense of worth and identity
2. Guidance - Source of direction in life
3. Wisdom - Perspective on life and sense of balance
4. Power - Capacity to act and ability to accomplish something

When choosing our center, we should aim to be principle centered, which means our actions revolve around the principles and morals that we have. A list of alternate centers are:

1. Spouse Centered
2. Family Centered
3. Money Centered
4. Work Centered
5. Possession Centered
6. Pleasure Centered
7. Friend Centered
8. Enemy Centered
9. Church Centered
10. self-Centered